

QUICKLY FIND THE RIGHT SOLUTION

Selecting an enterprise software solution requires a significant investment of an organization's time, energy and resources. SelectRight provides impartial decision support and selection services to help take the risk, cost and complexity out of the software selection process.

We help bridge the gap between companies and software vendors. Our selection services ensure that you choose the enterprise software solution that best meets your company's unique business needs. Additionally, our model guarantees your next software selection project will be done quickly, impartially and in a cost-effective manner.

SelectRight Service Includes

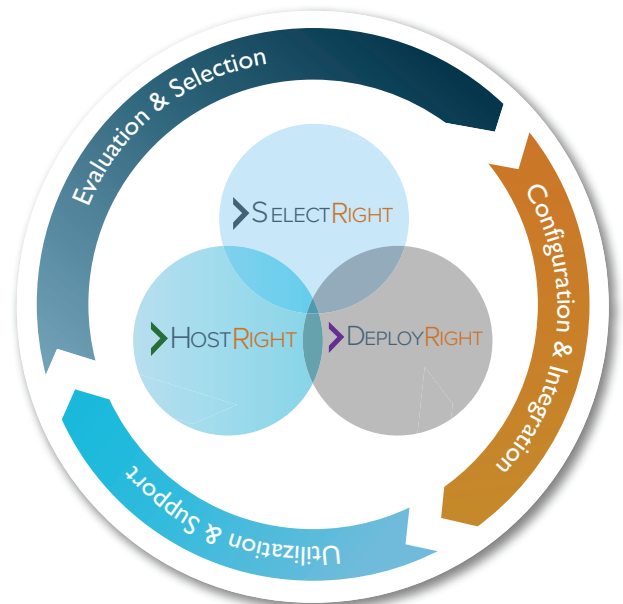
Our approach combines comprehensive research, industry-leading decision support technology, proven selection methodology and the expertise of our analysts.

Our services include:

- Comprehensive Needs Analysis
- Development of RFP or RFI
- Technology Assessment
- Structured Review of Selection Process
- Implementation Assessment

Advantages of SelectRight

- Keep focus on what is important
- Evaluate a greater number of alternatives in a shorter period of time
- Shorten evaluation process and get started faster
- Reduce the risk of making the decision internally



Software Selection Best Practices

Advisory Services

SelectRight's experts are ready to assist you with any part of your selection process - from initial research through the final software implementation. Our analysts have participated in hundreds of software selection projects. They can help you map out and prioritize your requirements and create an effective decision model for you to use in the evaluation and selection process.

Our approach ensures that vendors will understand your requirements and respond more quickly to your requests for information (RFIs) and requests for proposals (RFPs). In many cases, we can interact with vendors on your behalf and identify best-fit solutions.

Software Architecture Life Cycle Management

Once software selection and implementation is complete, the information gathered can be used to support the overall software architecture life cycle management strategy. Access to accurate, detailed documentation allows for easier auditing and helps organizations to remain in compliance with government regulations.

Managing and maintaining critical information about existing IT systems is a recommended best practice. Life Cycle Management places enterprises in a better position to assess future questions on whether it is most cost-effective to upgrade, replace, consolidate or introduce new technologies.

SelectRight's Software Selection Methodology

I. RESEARCH

Begin your software selection project with careful research. Make sure you define your objectives, develop your business case, identify and interview stakeholders, select your project team, achieve internal consensus and develop your requirements and create a list of vendors.

2. EVALUATION

Once you have a basic understanding of the different functional requirements for the software, you can begin to evaluate software vendors and put together a shortlist of products for further, more in-depth analysis.

3. SELECTION

Use accurate and relevant criteria on enterprise software functionality to make sure you are well informed of your options. Upon proper analysis, your selection team can make accurate assessments about how well a vendor can meet your needs.

4. POST SELECTION

SelectRight can serve as your implementation auditor to monitor that your interests are best served throughout this crucial phase of your investment. This allows you to better monitor, measure and report on the progress of your implementation project regularly.

Goals of Successful Software Selection Projects

Organizations that carry out successful software selection projects typically ensure they accomplish the following goals:

- Identified business needs and mapped them to software features and functions
- Conducted scripted demonstrations to level the playing field
- Achieved consensus throughout the selection process
- Chose the software that was the best fit for the organization
- Conducted an objective and quantifiable process

About DataCede

DataCede is a leading provider of software and consulting services to the Insurance, Financial Services, Life Sciences and Telecommunications industries, providing the next-generation of products and solutions.

DataCede enables our customers to compete and succeed in a dynamic marketplace by providing best-of-breed tools and high-quality services with a focus on speed to market, flexibility and cost effectiveness.

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